



# CASE STUDY >

## Cummins Generator Technologies

*Peterborough, England*

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See how Daren Howe created a healthier environment.

### THE CHALLENGE

Daren Howe needed to elevate Cummins Generator Technologies' indoor environment for employees and guests.

With a worldwide customer base, Cummins Generator Technologies in Peterborough, England often found itself playing host to employee, user and vendor conferences, with upwards of 190 people attending at one time. That meant meeting room conditions were often overworked, with smells from food taking over, and stale air creating an undesirable—and unhealthy—environment. What's more, these issues were impacting the perception of the company among employees and guests. Facilities manager Daren Howe knew regular cleaning and maintenance practices couldn't keep up with the demands of the conference and meeting rooms, which were being used multiple times on a daily basis. So he turned to AeraMax® Professional.

## THE SOLUTION

Howe installed a combination of AeraMax Professional III and IV air purifiers throughout meeting areas as well as in the restroom facilities. The AeraMax Professional III cleans spaces up to 700 square feet, which was ideal for smaller and mid-sized meeting rooms and restrooms, while the AeraMax Professional IV units clean spaces up to 1,400 square feet—the perfect solution for the large conference rooms that accommodate up to 190 guests.



Daren Howe

## THE RESULT

Howe saw an immediate difference, with internal, as well as external, customers commenting on the improved air quality and environment in the conference rooms. He was also able to stop using fragrances to mask smells in the restrooms. The odors simply weren't there after the installation of the AeraMax professional air purifiers. Most importantly, complaints about headaches and dry throats disappeared. That was key, as Cummins places a great deal of importance on providing optimal work environments. "It's all about creating the right environment," Howe said. "If you create the right environment, you allow your people to be innovative and they'll do their best in their job role—and therefore make the company more successful."

Howe's solution gets at the very heart of Cummins compassion for its employees and guests. "Well-being is all-important to us," Howe said, "and if we get people's health right first, we've got less costs of people being off sick... I don't have to hire extra staff and within one day, the cost of one [AeraMax Professional] unit has paid for itself."



"When I walk into the meeting rooms, it's clean, fresh air. We've had nothing but good reports since we've installed the units—the smells are gone, the [employee] headaches have gone away."

– Daren Howe

*Facilities Manager  
Cummins Generator Technologies  
Peterborough, England*

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